

Message Text

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PAGE 01 WARSAW 01451 211710Z
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FOR BEWT-DEPUTY ASST SECRETARY REICH

EO 11652N/A
TAGS: BEXP PL
SUBJ: INVITATION TO DR. ARMAND HAMMER TO VISIT POLAND

1. PLANNING COMMISSION CHAIRMAN WRZASZCZYK WROTE TO DR. HAMMER ON JANUARY 20, 1978, INVITING HIM TO VISIT POLAND TO DISCUSS POSSIBLE JOINT PROJECTS FOR LIQUIFYING COAL, ELECTROLYZING COAL INTO CHLORINE, AND SALE OF PHOSPHATES TO POLAND.

2. AN ADVISER TO WRZASZCZYK HAS TOLD US THAT THE DECEMBER VISIT TO POLAND OF MR. BRONIEWSKI AND OTHER OCCIDENTAL PETROLEUM OFFICIALS LED TO THIS INVITATION. HE POINTED OUT HOWEVER, THAT POLISH OFFICIALS WISH TO DO CONSIDERABLE HOMEWORK TO ASCERTAIN WHY SEVERAL PROPOSALS MADE IN CONNECTION WITH THE 1974 VISIT BY DR. HAMMER HAVE NOT BEEN REALIZED. AT THAT TIME THE POLES MADE DEFINITE OFFERS TO PURCHASE NORTH SEA OIL FROM OCCIDENTAL IN RETURN FOR POLISH RIGHTS TO OIL IN PERU, AS WELL AS FOR THE EXPORT OF SULPHUR TO HOOKER CHEMICAL CORP., AN OCCIDENTAL SUBSIDIARY. OUR SOURCE SAID THAT HOOKER IS CURRENTLY SUPPLYING EQUIPMENT FOR AN ELECTROLYSIS PROCESS AT THE WROCLAW PETROCHEMICAL WORKS, BUT THAT NONE OF THE OTHER PROJECTS DISCUSSED WITH OCCIDENTAL OR HOOKER MATERIALIZED. HE SAID OCCIDENTAL OFFICIALS ALSO SEEMED

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INTERESTED IN COOPERATING IN THE SEARCH FOR OIL OFF POLAND'S BALTIC COAST, BUT HE DID NOT THINK SUCH A PROJECT WOULD MATERIALIZE SOON DUE TO THE NEED TO COORDINATE ALL DECISIONS WITH THE EAST GERMANS AND SOVIETS.

3. ANOTHER OCCIDENTAL SUBSIDIARY, INTERORE, HAS CONTRACTED TO PURCHASE PETROCHEMICALS OVER AN EIGHT-YEAR PERIOD FROM

THE POLICE COMPLEX NOW BEING CONSTRUCTED UNDER FRENCH
LICENSE.

4. WE UNDERSTAND THAT THE LETTER FROM CHAIRMAN
WRZASZCZYK HAS BEEN DELIVERED TO THE POLISH
EMBASSY IN WASHINGTON AND THEREFORE MAY NOT YET HAVE BEEN
RECEIVED BY HAMMER. COMMERCE OFFICIALS MIGHT BE INTERESTED
IN CONTACTING DR. HAMMER TO LEARN WHETHER WE CAN OFFER ANY
ASSISTANCE AND TO RECALL THE PAST POLISH PROPOSALS TO HIS
ATTENTION, SINCE THEY WERE NOT MENTIONED IN WRZASZCZYK'S
LETTER.
BROWN

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